

Kotak Gilt Savings

About Kotak Gilt Savings

The investment objective of the scheme is to generate risk free returns through investments in sovereign securities issued by the Central and/or State Government(s) and / or reverse repos in such securities. The sovereign nature of government securities offers investor a credit-risk free play on interest rates. The scheme offers a play on interest rates by managing duration actively. Duration is increased if the view is that of falling interest rates and vice versa. The scheme also enables retail participation in the otherwise wholesale government securities market. Kotak gilt investment is suitable for investors who do not want to take on credit risk associated with other debt instruments and have a time horizon of over one year.

Portfolio Action

We believe that key policy rates may start to ease from Q1 - FY 13 as the stance changes from "growth focus" to "inflation focus". CRR cut may be effected earlier so as to allow the system to breathe easy on liquidity. Inflation is expected to ease off further in the 1st half of 2012 due to base effect and the softening impact of the primary articles. However, the currency may continue to remain under pressure in near term, and range bound for most part of the year. The 10 year G-sec yield may hover in the band of 7.75% to 8.25% for the year. Intermittently, either end of bands could be breached in response to ad-hoc news.

The scheme is invested predominantly on the longer side of the yield curve to increase the potentiality of higher mark to market growth. Moreover, the relative risk-reward trade off also provides a credible hypothesis for investments in the 2-3 year band. The schemes average maturity is consequently perched at around the 8.5 years. The High carry and the continued underlying buoyancy in the trading sentiments; provides lucrative investment opportunity for the investor with a 6 month to 1 year time frame.

Kotak Gilt Savings* Performance (%) as on 30th December, 2011

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	ISEC SIBEX # (%)	CRISIL 1 Year T-Bill Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Gilt - Savings Plan - Growth							
Since inception till December 31, 2011	23.50	6.78	N.A	6.32	23474	N.A	22197
December 31, 2010 to December 30, 2011	23.50	7.85	7.61	6.42			
December 31, 2009 to December 30, 2010	21.79	3.65	4.90	2.81	Not Applicable		
December 31, 2008 to December 30, 2009	21.01	2.83	4.51	2.88	Not Applicable		

Scheme Inception date is 29/12/1998. Fund Managed by Mr Abhishek Bisen & Mr Deepak Agrawal.

*All payouts during the period have been reinvested in the units of the scheme at the then prevailing NAV. Returns <= 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate). Past performance may or may not be sustained in future. N.A stands for data not available. Note: Point to Point (PTP) Returns in INR show the value of ₹10,000/- invested at the beginning of a 12 month period as at the end of that period scheme performance. Scheme performance & Scheme benchmark - source: ICRA MFI Explorer .Additional benchmark for debt schemes - source: Bloomberg. Classification of schemes in short term & long term is based on the average maturity of the scheme. Please refer page no. 2 for top 3 and bottom 3 schemes managed by Mr Abhishek Bisen & Mr Deepak Agrawal.

Scheme Facts

Structure	An Open - Ended Dedicated Gilt Unit Scheme
Quarterly AAUM*	₹5.35 crs
Launch Date	December 29, 1998
Benchmark	ISEC SIBEX
	(i) Dividend Re-investment & Growth and Dividend Payout (Annual) - ₹5000 & above
Min. Initial Inv.	(ii) Dividend Payout (Monthly) - ₹50,000 & above
Additional Inv.	₹1000 & in multiples of ₹1
Standard Deviation^	1.14
Beta^	0.21
Sharpe^	0.17
Alpha^	-0.05
YTM	8.50%
Portfolio Modified Duration	1.27 yrs.
Average Maturity	2.18 yrs.

Top Companies*

9.15% Central Government	16.93%
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Sector Allocation as 30th December, 2011*

Net Current Assets	42.15
CBLO & Term Deposits & Rev.Repo	40.92
Government Dated Securities	16.93

Rating Profile*



*As on 30th December 2011.

Load Structure

Entry load: NIL

Exit Load: Nil

*As on 30th December 2011.

^ data considered from 31/12/2008 to 30/12/2011.

Source: Value Research and MFI Explorer.

Top 3 Funds Managed by Mr. Deepak Agrawal

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Crisil Composite Bond Fund Index # (%)	CRISIL 1 Year T-Bill Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Flexi Debt Fund - IP - Growth							
Since inception till December 31, 2011	12.94	7.43	6.29	5.04	18793	17108	15416
December 31, 2010 to December 30, 2011	12.94	9.29	6.9	6.42			
December 31, 2009 to December 30, 2010	11.84	5.75	4.96	2.81			
December 31, 2008 to December 30, 2009	11.19	5.98	3.5	2.88			

Scheme Inception date is 26/5/2008. Fund Managed by Mr Deepak Agrawal & Mr Abhishek Bisen

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Crisil Liquid Fund Index # (%)	CRISIL 1 Year T-Bill Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Floater - LT - Growth							
Since inception till December 31, 2011	16.67	7.17	6.26	5.06	16671	15657	14397
December 31, 2010 to December 30, 2011	16.67	9.20	8.15	6.42			
December 31, 2009 to December 30, 2010	15.26	5.69	5.12	2.81			
December 31, 2008 to December 30, 2009	14.44	5.92	4.86	2.88			

Scheme Inception date is 13/8/2004. Fund Managed by Mr Deepak Agrawal & Mr Abhishek Bisen

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Crisil Liquid Fund Index # (%)	CRISIL 1 Year T-Bill Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Floater - ST - Growth							
Since inception till December 31, 2011	17.14	6.57	5.97	4.97	17139	16340	15080
December 31, 2010 to December 30, 2011	17.14	9.06	8.15	6.42			
December 31, 2009 to December 30, 2010	15.71	5.16	5.12	2.81			
December 31, 2008 to December 30, 2009	14.94	4.72	4.86	2.88			

Scheme Inception date is 14/07/2003. Fund Managed by Mr Deepak Agrawal & Mr Abhishek Bisen.

Bottom 3 Funds Managed by Mr. Deepak Agrawal

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Crisil Liquid Fund Index # (%)	CRISIL 1 Year T-Bill Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Liquid - Regular - Growth							
Since inception till December 31, 2011	20.04	6.37	N.A	5.86	20029	N.A	18968
December 31, 2010 to December 30, 2011	20.04	8.17	8.15	6.42			
December 31, 2009 to December 30, 2010	18.52	4.65	5.12	2.81			
December 31, 2008 to December 30, 2009	17.70	4.65	4.86	2.88			

Scheme Inception date is 05/10/2000. Fund Managed by Mr Deepak Agrawal & Mr Abhishek Bisen.

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	ISEC Composite Index # (%)	CRISIL 10 Year Gilt Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Gilt Investment PF & Trust Plan - Growth							
Since inception till December 31, 2011	35.34	6.24	5.98	3.79	16364	16044	13536
December 31, 2010 to December 30, 2011	35.34	7.07	6.55	1.91			
December 31, 2009 to December 30, 2010	32.99	5.22	6.12	3.11			
December 31, 2008 to December 30, 2009	31.36	-4.72	-2.99	-8.66			

Scheme Inception date is 11/11/2003. Fund Managed by Mr Abhishek Bisen & Mr Deepak Agrawal

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	ISEC Composite Index # (%)	CRISIL 10 Year Gilt Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Gilt - Investment Regular Plan - Growth							
Since inception till December 31, 2011	34.61	10.00	N.A	N.A	34558	N.A	N.A
December 31, 2010 to December 30, 2011	34.61	7.04	6.55	1.91			
December 31, 2009 to December 30, 2010	32.32	5.06	6.12	3.11			
December 31, 2008 to December 30, 2009	30.77	-4.72	-2.99	-8.66			

Scheme Inception date is 29/12/1998. Fund Managed by Mr Abhishek Bisen & Mr Deepak Agrawal.

Top 3 Funds Managed by Mr. Abhishek Bisen

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Physical Gold Price # (%)	CRISIL 10 Year Gilt Index # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # (₹)
Kotak Gold ETF							
Since inception till December 31, 2011	2628.15	27.97	29.28	5.48	29820	31196	12666
December 31, 2010 to December 30, 2011	2628.15	30.91	31.24	1.91			
December 31, 2009 to December 30, 2010	2013.45	21.69	23.5	3.11			
December 31, 2008 to December 30, 2009	1634.63	22.34	22.89	-8.66			

Scheme Inception date is 27/07/2007. Fund Managed by Mr. Abhishek Bisen.

Date	NAV Per Unit (₹.)	Scheme Returns	Crisil Short Term	CRISIL 1 Year T-Bill	Current Value of Standard Investment of ₹ 10000 in the
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Kotak Gilt Savings

Kotak FMP - 15 Months - Series 7 - Growth		(%) ^	Bond Fund Index # (%)	Index # # (%)	Scheme (₹)	Benchmark # (₹)	Additional Benchmark # # (₹)
Since inception till December 31, 2011	10.99	8.93	7.49	6.22	10988	10828	10687
December 31, 2010 to December 30, 2011	10.99	9.54	7.84	6.42	Not Applicable		

Scheme Inception date is 23/11/2010 . Fund Managed by Mr. Abhishek Bisen & Mr. Mayank Prakash.

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Crisil Composite Bond Fund Index # (%)	CRISIL 1 Year T-Bill Index # # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # # (₹)
Kotak FMP - 15 Months - Series 6 - Growth							
Since inception till December 31, 2011	10.97	8.73	6.61	1.00	10976	10738	10111
December 31, 2010 to December 30, 2011	10.97	9.36	6.9	6.42	Not Applicable		

Scheme Inception date is 19/11/2010 . Fund Managed by Mr. Abhishek Bisen & Mr. Mayank Prakash.

Bottom 3 Funds Managed by Mr. Abhishek Bisen

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	MSCI Emerging Market Index # (%)	S&P CNX Nifty # # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # # (₹)
Kotak Global Emerging Equity Market Fund							
Since inception till December 31, 2011	9.73	-0.64	-5.78	-1.54	9725	7725	9350
December 31, 2010 to December 30, 2011	9.73	-4.41	-7.39	-24.62	Not Applicable		
December 31, 2009 to December 30, 2010	10.16	10.38	16.36	17.95			
December 31, 2008 to December 30, 2009	9.11	70.00	74.50	75.76			

Scheme Inception date is 26/9/2007. Fund Managed by Mr. Deepak Gupta (Dedicated fund manager for overseas investment) & Mr. Abhishek Bisen

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	Crisil Balanced Fund Index # (%)	S&P Nifty # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # # (₹)
Kotak Balance							
Since inception till December 31, 2011	19.47	15.04	N.A	10.26	54488	N.A	32616
December 31, 2010 to December 30, 2011	19.47	-14.07	-14.4	-24.62	Not Applicable		
December 31, 2009 to December 30, 2010	23.62	12.43	13.55	17.95			
December 31, 2008 to December 30, 2009	23.74	53.07	48.65	75.76			

Scheme Inception date is 25/11/1999. Fund Managed by Mr. Emmanuel Elango & Mr. Krishna Sanghvi & Mr. Abhishek Bisen

Date	NAV Per Unit (₹.)	Scheme Returns (%) ^	S&P CNX Nifty # (%)	BSE Sensex # (%)	Current Value of Standard Investment of ₹ 10000 in the		
					Scheme (₹)	Benchmark # (₹)	Additional Benchmark # # (₹)
Kotak Select Focus Fund							
Since inception till December 31, 2011	9.93	-0.33	-1.87	-2.19	9925	9575	9503
December 31, 2010 to December 30, 2011	9.93	-22.29	-24.62	-24.64	Not Applicable		
December 31, 2009 to December 30, 2010	12.68	20.05	17.95	17.43			

Scheme Inception date is 11/09/2009. Fund Managed by Mr. Krishna Sanghvi , Mr. Pradeep Kumar & Mr. Abhishek Bisen.

N.A stands for data not available. Past Performance may or may not be sustained in future.

Note: Point to Point (PTP) Returns in INR show the value of ₹10,000/- invested at the beginning of a 12 month period as at the end of that period scheme performance, Scheme benchmark - source: ICRA MFI Explorer. Additional benchmark for debt schemes - source: Bloomberg. Classification of schemes in short term & long term is based on the average maturity of the scheme.

*All payouts during the period have been reinvested in the units of the scheme at the then prevailing NAV. Returns <= 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate). Past performance may or may not be sustained in future.

About Kotak Mutual Fund

Kotak Mahindra Asset Management Company Limited (KMAMC) is a wholly owned subsidiary of Kotak Mahindra Bank Limited (KMBL). KMBL has over two decades of experience in financial services and services 6.7 million customers. KMBL has a market capitalization of USD 5.97 billion* (as on 30th December 2011). KMAMC is the Asset Manager for Kotak Mahindra Mutual Fund (KMMF). It started operations in December 1998 and has over one million investors in various schemes. KMMF offers schemes catering to investors with varying risk - return profiles and was the first fund house in the country to launch a dedicated gilt scheme. KMAMC manages assets worth USD 5.67 billion* as of 30th December 2011. (Source: kotak.com & amfiindia.com)

* The numbers are converted using the Rupee- USD reference rate published by the Reserve Bank of India as on the respective dates.

To know more

Call : 1800-222-626 (Toll Free), Mumbai 6638-4400, Delhi 66306900 / 02, Chennai 28221333 / 45038171, Kolkatta 64509802 / 03, Pune 64013395 / 96, Ahmedabad 26779888, Bangalore 66128050 / 51, Hyderabad 66178140 / 41, Visit mutualfund.kotak.com

Kotak Gilt Savings

Disclaimer

Kotak Gilt is an open-ended dedicated gilt scheme. **Investment Objective:** To generate risk free returns through investments in sovereign securities issued by the Central govt and/or State Government(s) and/or reverse repos in such securities. **Kotak Gilt Investment is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Flexi Debt is an open-ended debt scheme. **Investment Objective:** To maximize returns through an active management of a portfolio of debt and money market securities. **Kotak Flexi Debt is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Floater Long Term is an open-ended debt scheme. **Investment Objective:** To reduce the interest rate risk associated with investments in fixed rate instruments by investing predominantly in floating rate securities, money market instruments and using appropriate derivatives. **Kotak Floater Long Term is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Floater Short Term is an open-ended debt scheme. **Investment Objective:** To reduce the interest rate risk associated with investments in fixed rate instruments by investing predominantly in floating rate securities, money market instruments and using appropriate derivatives. **Kotak Floater Short Term is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Bond is an open-ended debt scheme. **Investment Objective:** The Investment Objective of the scheme is to create a portfolio of debt and money market instruments of different maturities so as to spread the risk across a wide maturity horizon & different kinds of issuers in the debt markets. **Kotak Bond is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Gilt is an open-ended dedicated gilt scheme. **Investment Objective:** To generate risk free returns through investments in sovereign securities issued by the Central govt and/or State Government(s) and/or reverse repos in such securities. **Kotak Gilt Investment is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Gold ETF (an open ended gold exchange traded fund): To generate returns that are in line with the returns on investment in physical gold, subject to tracking errors. **Kotak Gold ETF is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Global Emerging Market Fund is an open-ended equity scheme. **Investment Objective:** The investment objective of the scheme is to provide long-term capital appreciation by investing in an overseas mutual fund scheme that invests in a diversified portfolio of securities as prescribed by SEBI from time to time in global emerging markets. **Kotak Global Emerging Market Fund is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Balance is an open-ended balanced scheme. **Investment Objective:** To achieve growth by investing in equity & equity related instruments, balanced with income generation by investing in debt & money market instruments. **Kotak Balance is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

Kotak Select Focus Fund is an open-ended equity scheme. **Investment Objective:** The investment objective of the scheme is to generate long-term capital appreciation from a portfolio of equity and equity related securities, generally focused on a few selected sectors. **Kotak Select Focus Fund is only the name of the scheme and does not in any manner indicate either the quality of the scheme, future prospects or returns.**

General Risks: - Mutual Funds and securities investments are subject to market risks. There is no assurance that the Scheme's objective will be achieved. NAV of the Scheme's Units can go up / down depending on factors and forces affecting securities markets. Past performance of Sponsor / AMC / Fund does not indicate the scheme's future performance.

Statutory details: Kotak Mahindra Mutual Fund is a Trust (Indian Trust act, 1882); **Investment Manager:** Kotak Mahindra Asset Management Company Ltd.; **Sponsor:** Kotak Mahindra Bank Ltd. (Liability ₹. Nil); **Trustee:** Kotak Mahindra Trustee Company Ltd. **Please read the Scheme Information Document (SID) and Statement of Additional Information (SAI) carefully before investing. SID and SAI available on mutualfund.kotak.com**